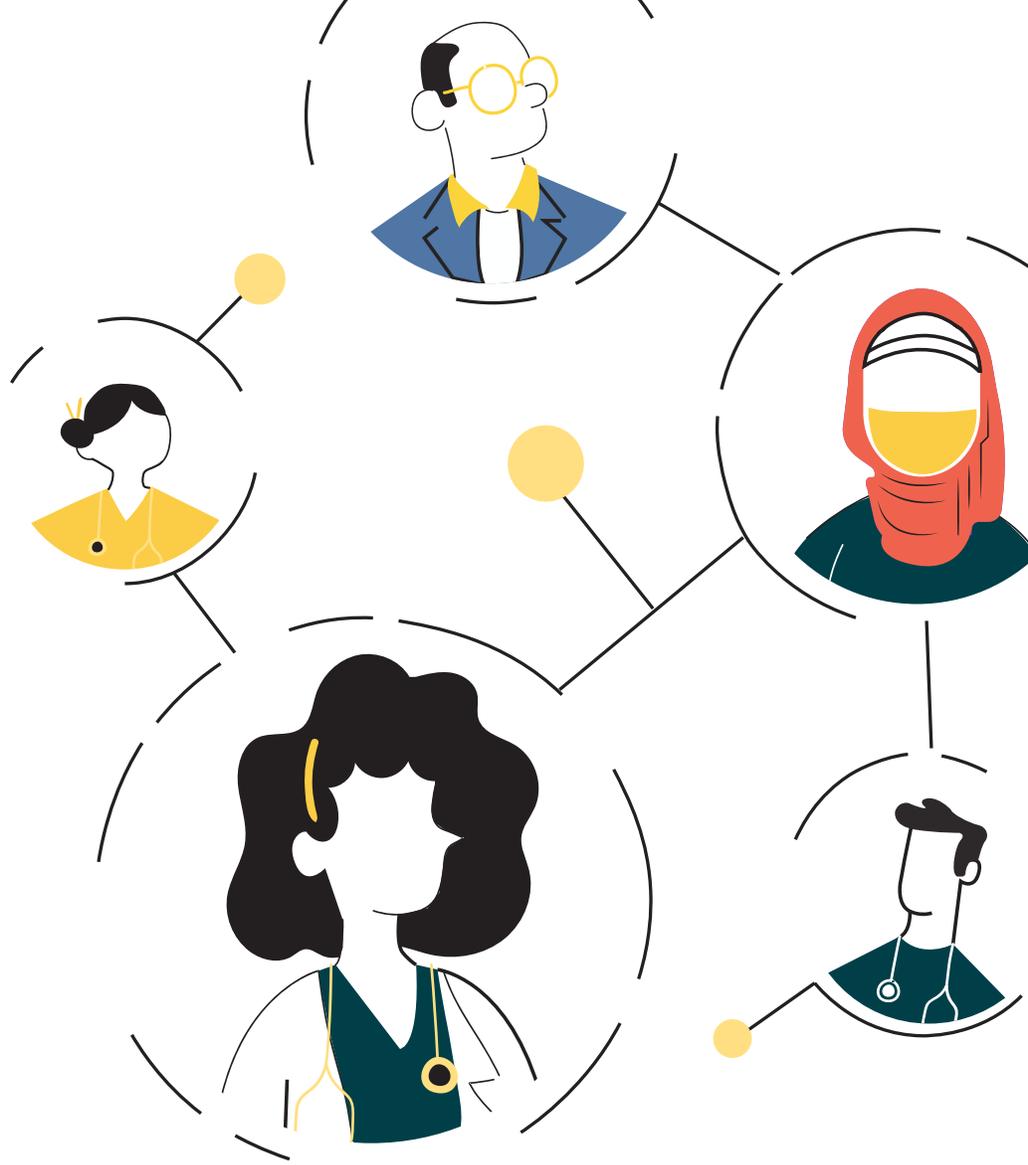


sa•na



Deliver benefits your clients will love.

Brokers Sales Guide

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Hello!

sa•na

We're Sana, and we've built a better health plan for employers.

What does that mean? Affordable plans, giving employees access to truly exceptional care, and the best customer service in the industry. Admins get access to a dedicated Customer Success team to help them every step of the way.

Sana's solution is designed to make life easier for brokers. We provide the innovative technology and best-in-class customer service required to take menial tasks off your plate, allowing you to be more strategic with your clients.

We offer level-funded plans and give you full transparency and visibility into where premium dollars are going. You can track it all in real-time.

Sana provides \$0, high-quality care options that will improve health outcomes for employees and reduce the long-term costs of healthcare for employers.

The goal is to keep your clients happy and healthy, together. **Welcome.**



Will Young, Co-founder and CEO

Plans

Review Sana's health plans to determine the best fit for your clients and prospects.

HSA Compatible Plans

100%
Coinsurance

\$1,500–\$7,000
Deductible

Primary Care	Specialty Care*
\$0 after deductible	\$0 after deductible

**Physical and Massage Therapy,
Chiropractic, Acupuncture**

\$0 after deductible

Preventive Care	\$0 Virtual Care
	

PPO Plus Plans

Basic, Essential, Premium, Superior

50–90%
Coinsurance

\$0–\$7,000
Deductible

Primary Care	Specialty Care*
\$25 copay	\$50 copay

**Physical and Massage Therapy,
Chiropractic, Acupuncture**

\$25 copay

Preventive Care	\$0 Healthcare Options**
	

*Including mental health care.

**Including virtual care.

Sana partners with SmithRx, a transparent pharmacy benefits manager (PBM). Sana's plans offer access to 100+ name-brand preventive drugs for \$0.

Generic / Tier 1

\$10 retail copay (30 day)
\$30 retail copay (90 day)
\$20 mail order copay (90 day)

Preferred Brands / Tier 2

\$30 retail copay (30 day)
\$90 retail copay (90 day)
\$60 mail order copay (90 day)

Non-Preferred Brands / Tier 3

\$55 retail copay (30 day)
\$165 retail copay (90 day)
\$110 mail order copay (90 day)

Specialty / Tier 4

\$55 retail copay (30 day)
N/A retail copay (90 day)
N/A mail order copay (90 day)

Network

At Sana, we don't restrict our members based on a provider network. We consider all healthcare providers "in-network" and never charge out-of-network fees.



1,700,000+
locations nationwide

Everyday use

Members have access to the HealthSmart Physician Ancillary Only PPO Network and the Prime Health Network, two of the largest PPO networks in the country for primary care, specialists, urgent care, and more. If their doctor isn't already a part of the network, we'll still ensure they can see their preferred providers.

Hospitals and facilities

If you need surgery or procedures, take advantage of our Care Partners for expert second opinions and no-cost treatment options for most plans — including joint replacement, oncology, cardiology, and more. Sana will also work with whatever hospital you choose, and will help you seek alternate options should your facility not agree to accept Sana.

\$0 healthcare

Access to our high-quality virtual and in-person care options at no cost on most plans. This includes primary care, mental health care, expert second opinions, health coaching, and more.

98%

customer satisfaction
rating by providers



\$0 healthcare

Plans include access to high-quality care options at no cost.

\$0 virtual visits



Primary care



Mental healthcare



Pediatrics



Health coaching

\$0 in-person care



Imaging



Labs



At-home urgent care



Medical equipment

With these \$0 healthcare options included in most Sana plans, your clients can:

- Increase the value of your employee health plans without increasing cost
- Give employees convenient access to care
- Attract and retain talent

Members get access to world-class providers at no cost on most plans, including:

ginger

[On-demand mental healthcare](#)

PlushCare

[Virtual doctors' visits](#)

MAVEN

[Virtual maternity care](#)

carrumhealth

[Complex surgical procedures](#)

...and more!

Encouraging employees to use \$0 care options such as at-home urgent care to treat minor issues and second opinion services to prevent misdiagnosis can help reduce short- and long-term costs for you and your employees.

Employer dashboard

Employees

Enroll, make QLE changes, live chat, check benefits, access and print ID cards, check claim status, and more.

Brokers and employers

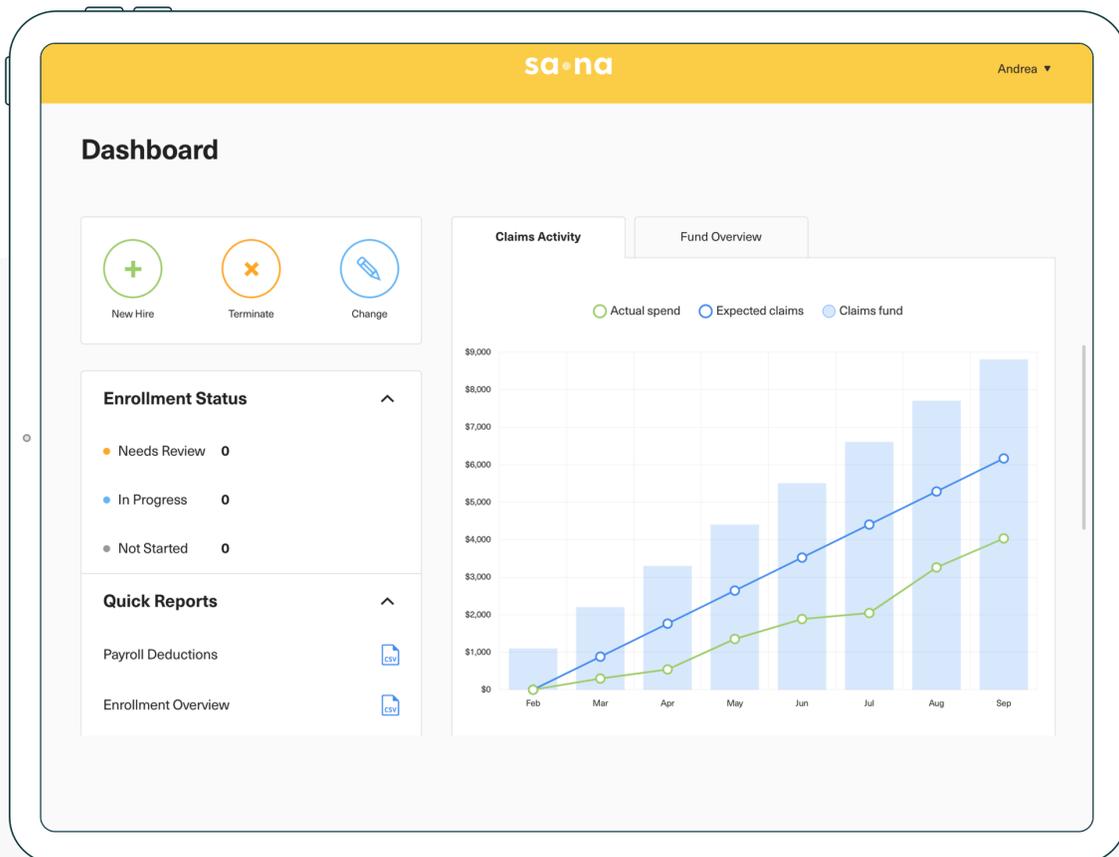
Get full visibility of claims fund, reconcile invoices, view and approve new enrollees, complete adds and terms in real-time, and more.

Plus, get free access to Mineral

- Live HR advisors
- Compliance training videos
- People risk management services

Reporting/Administration

- COBRA
- 1094/1095s
- PCORI

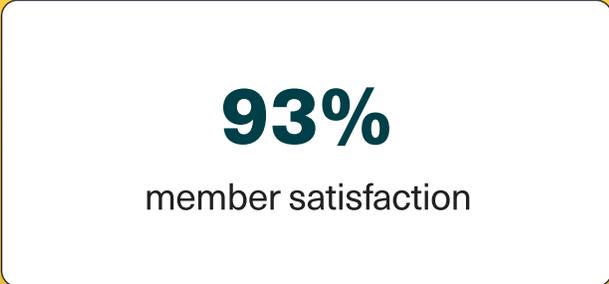


Full visibility of claims fund

Customer support

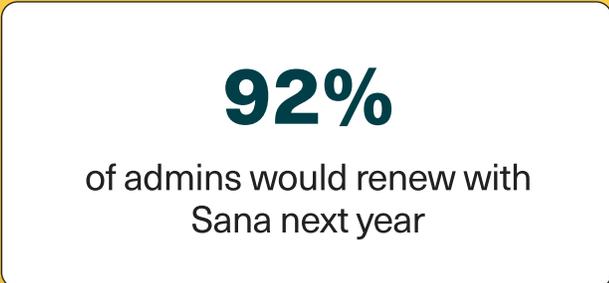
Members

Member advocates are available to help via chat, phone and e-mail.



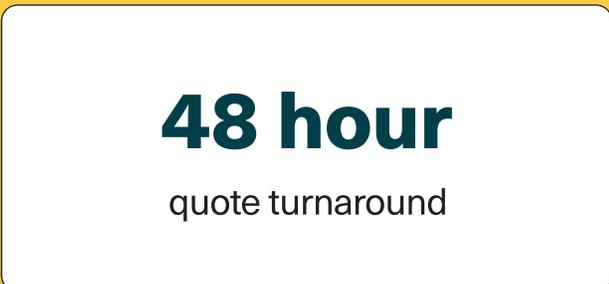
Admins

Businesses get access to an expert customer success team to help every step of the way.



Brokers

Our dedicated broker representatives are available to help you manage your book of business.



Submitting an RFP

To submit an RFP, please send the following to
brokers@sanabenefits.com

Census* - employees and dependents

- ✓ First and last name
- ✓ Date of birth
- ✓ Gender
- ✓ Home zip code
- ✓ Relationship

Plan documents

- ✓ SPDs
- ✓ SBCs
- ✓ Invoices
- ✓ Current/renewal rates

*Censuses should be sent in Excel file format

Contact us

sanabenefits.com
brokers@sanabenefits.com

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